

Q2 2019 Presentation August 15, 2019

OKEANIS ECO TANKERS

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Highlights

		Q2 2019	Q1 2019	% Delta
	VLCC Daily TCE	\$31,800	n/a	n/a
	Suezmax Daily TCE	\$19,400	\$21,900	(11%)
Commercial	Aframax/LR2 Daily TCE	\$18,000	\$25,800	(30%)
Performance USD per day	Fleetwide Daily Adjusted TCE	\$20,253	\$23,600	(14%)
-	Fleetwide Daily Opex	\$7,660	\$7,162	7%
	Timecharter Coverage ¹	41%	51%	
	TCE Revenue	\$14.4	\$14.9	(3%)
Income	Adjusted EBITDA	\$8.3	\$9.0	(8%)
Statement USDm exc. EPS	Net (Loss) / Profit	(\$3.6)	\$0.5	
	(Loss) / Earnings Per Share ²	(\$0.11)	\$0.02	
	Total Interest Bearing Debt	\$516	\$409	26%
Balance Sheet USDm	Total Cash (inc. Restricted)	\$19	\$24	(21%)
	Total Assets	\$860	\$741	16%
	Total Equity	\$328	\$317	3%
	Leverage ³	61%	55%	

- Net loss of \$3.6 million or \$0.11 per share.
- In April 2019, OET was granted an option by the Alafouzos family to acquire 2x Suezmax NBs under construction at HHI delivering in Q3 2020.
 - The option expires in November 2019 and secures a right for OET, at no cost, to acquire the vessels at the Alafouzos family's contract price.
- In May 2019, OET took delivery of its first VLCC from HHI, the Nissos Rhenia.
- Also in May 2019, OET raised \$15 million of equity at NOK 83 per share.
- In June 2019, OET took delivery of its second VLCC from HHI, the Nissos Despotiko.
- Also in June 2019, OET secured and drew on an \$11 million secured loan facility for its scrubber retrofit project.
 - L+2%, 5-year tenor, and 4-year profile beginning in June 2020.
- In July 2019, OET took delivery of its third and fourth VLCCs from HHI, the Nissos Antiparos and Nissos Santorini.

NOTES: 1) Timecharter Coverage calculated as time charter days divided by total calendar days.

2) Earnings / (Loss) per share based on weighted average number of shares outstanding during the period.

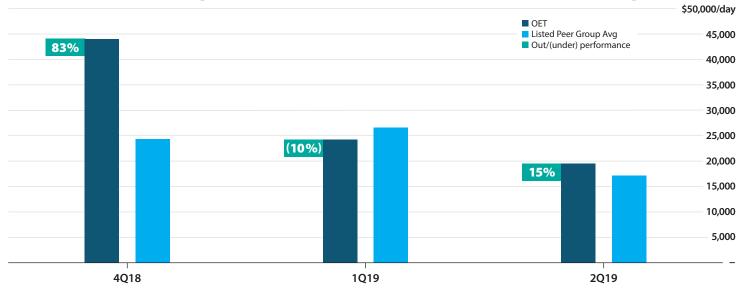
3) Leverage calculated as net debt over net debt plus equity.

Commercial Performance

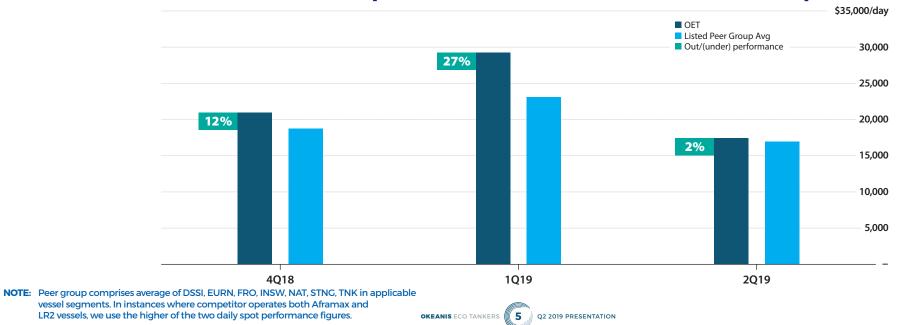
		Q2 2019											
	VLCC			SUEZMAX			AFRAMAX/LR2			FLEETWIDE			
	Days	% of Total	TCE Rate	Days	% of Total	TCE Rate	Days	% of Total	TCE Rate	Days	% of Total	TCE Rate	
Timecharter	79	100%	\$31,800	112	33%	\$18,900	91	33%	\$18,900	282	41%	\$22,500	
Spot	-			232	67%	\$19,600	182	67%	\$17,500	414	59%	\$18,700	
Total ¹	79	100%	\$31,800	344	100%	\$19,400	273	100%	\$18,000	696	100%	\$20,300	
Calendar	79			364			273			716			
Operating ²	79			344			273			696			
Utilization	100%			95%			100%			97%			

Spot Market Performance

Suezmax Spot Market Performance - OET v Peer Group



Aframax/LR2 Spot Market Performance - OET v Peer Group



Financial Review – Income Statement

Income Statement USD Thousands, except per share amounts	(Unaudited) Q2 2019 <u>Apr 1 - Jun 30, 2019</u>
TCE Revenue	\$14,415
Vessel operating expenses	(5,054)
Management fees	(430)
General and administrative expenses	(597)
EBITDA	\$8,334
Depreciation and amortization	(4,507)
EBIT	\$3,827
Net interest expense	(7,453)
FX gain	9
Net Loss	(\$3,618)
Loss per share - basic & diluted	(\$0.11)
Wtd. avg. shares - basic & diluted	32,100,000

- Q2 2019 Fleetwide TCE of \$20,253 per operating day
 - VLCC: \$31,800 per operating day
 - Suezmax: \$19,400 per operating day
 - Aframax/LR2: \$18,000 per operating day
- Fleetwide opex of \$7,660 per calendar day
- Loss of USD 3.6m or USD 0.11 per share



Financial Review – Balance Sheet

Balance Sheet	(Unaudited) Q2 2019	(Audited) Q4 2018
USD Thousands	<u>June 30, 2019</u>	<u>December 31, 2018</u>
Assets		
Cash & cash equivalents	\$16,993	\$18,083
Restricted cash	2,260	3,000
Vessels	570,474	396,374
Newbuildings	253,748	238,212
Other assets	16,823	12,830
Total Assets	\$860,298	\$668,499
Shareholders' Equity & Liabilities		
Shareholders' equity	\$328,238	\$316,370
Interest bearing debt	516,222	339,888
Other liabilities	15,838	12,241
Total Shareholders' Equity & Liabilities	\$860,298	\$668,499

- Book leverage of 61%
- Total cash (inc. restricted) of USD 19m
- Total assets of USD 860m
- Total interest bearing debt of USD 516m
- Total equity of USD 328m



Financial Review - Cash Flow Statement

Cash Flow Statement	(Unaudited) Q2 2019
USD Thousands	<u> Apr 1 - Jun 30, 2019</u>
Cash Flow from Operating Activities	
Net loss	(3,618)
Total reconciliation adjustments	9,941
Total changes in working capital	(2,323)
Net cash provided by operating activities	\$4,000
Cash Flow from Investing Activities	
Investment in newbuildings	(127,839)
Other investing activities	(1,231)
Net cash used in investing activities	(\$129,070)
Cash Flow from Financing Activities	
Net changes in debt	108,596
Net changes in equity	15,000
Financing costs	(752)
Other financing activities	(2,776)
Net cash provided by financing activities	\$120,068
Net change in cash and cash equivalents	(5,001)
Cash and cash equivalents at beginning of period	21,995
Cash and cash equivalents at end of period	\$16,993

- Remaining capex of <u>USD 289m</u> as of June 30, 2019
 - Yard instalments: USD 279m
 - Scrubbers: USD 10m
- Available capital of <u>USD 315m</u> as of June 30, 2019
 - Lease Debt: USD 83m
 - Bank Debt: USD 200m
 - Cash¹ & Undrawn RCF: USD 32m

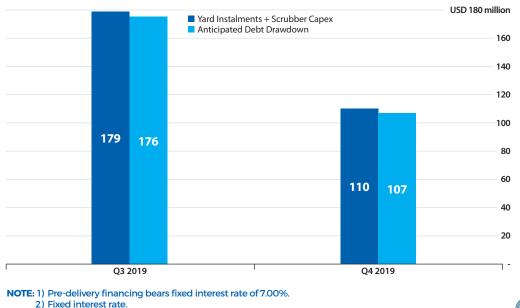


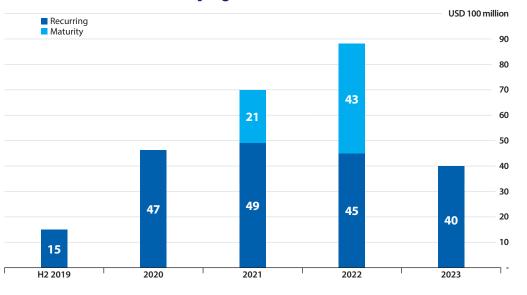
Financing & Remaining Capex Overview

Debt Snapshot (as of June 30, 2019)

Lender & Vessel	Outstanding	Available	Margin	Profile
	USDm	USDm	%	Years
BNP Paribas (Nissos Heraclea)	\$30.4	-	2.25%	17
HSH (Nissos Therassia & Nissos Schinoussa) 55.1	-	2.60%	17
Alpha Bank (Kimolos, Folegandros)	84.7	-	3.10%	20
Ocean Yield (Poliegos & Milos)	89.8	-	4.57%	17
Ocean Yield (4 x VLCC NBs)	212.3	82.5	4.82% ¹	17
Bank Debt (4 x VLCC NBs)	32.9	200.4	2.27%	17
Scrubber Financing	10.9	-	2.00%	4
Shareholder Loan	-	15.0	6.25% ²	-
Total	\$516.2	\$297.9	3.60 %	17

Capex & Debt Draw Schedule





Repayment Profile

Scrubber Retrofit Schedule

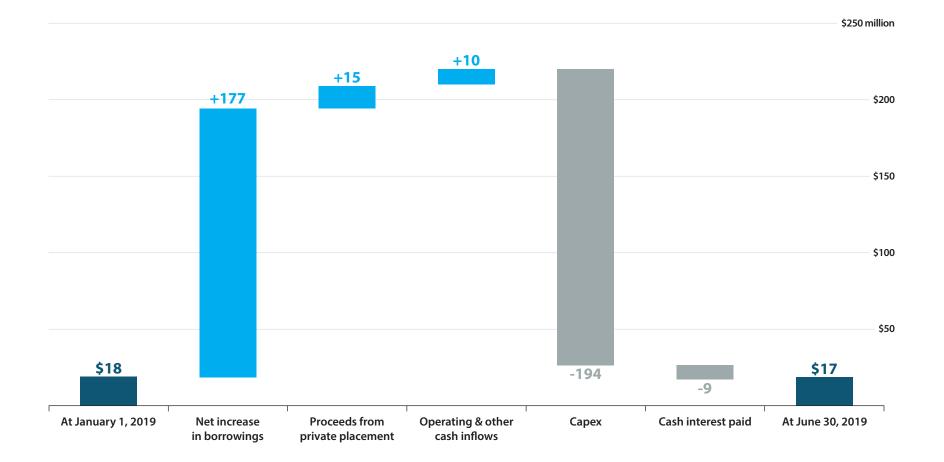
Vessel	Туре	Off-hire start	Off-hire days
• Poliegos	Suezmax	Complete	
• Milos	Suezmax	In progress	30
• Kimolos	Suezmax	Sep-19	30
Folegandros	Suezmax	Sep-19	30
• Nissos Therassia ³	Aframax/LR2	Oct-19	35
 Nissos Schinoussa³ 	Aframax/LR2	Oct-19	35

3) Inclusive of special survey off-hire days.

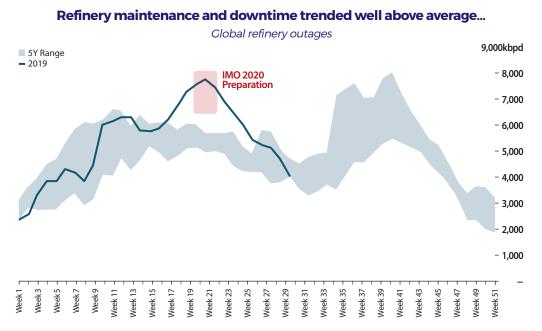
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First Half 2019 Cash Flow Bridge

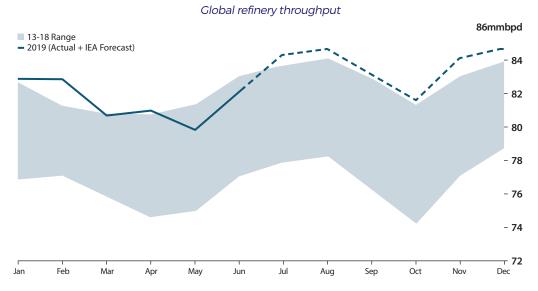
Unrestricted Cash
 Cash Inflow
 Cash Outflow

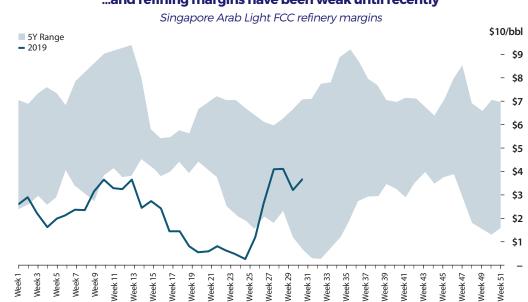


Tanker Market Outlook



Refinery throughput set to ramp in H2 after extensive maintenance...





...and refining margins have been weak until recently

...while tanker orderbook of 9.3% is at lowest level since 1997

Crude tanker (sum of VLCC, Suezmax and Aframax) orderbook as % of crude tanker fleet, DWT terms



Summary & Outlook

- OET continues to perform well commercially and technically in the context of a rapidly growing fleet and scrubber upgrades.
- The market has remained weak as result of extensive refinery outages, an elevated pace of fleet growth and a continued lack of Middle East cargoes.
- However, the IEA continues to forecast >1.5mmbpd of oil demand growth in 2H19 as fleet growth is set to halve through the remainder of the year.
- Refining margins have also improved markedly even without the impact of IMO 2020, while MGO-HFO spread has widened to multi-year highs.
- We continue to believe in a tanker market rebound beginning in 3Q19, driven by increased refining runs and a record-low tanker orderbook.



Appendix

VISES

OET Fleet Overview

Fleet Attributes

• Attractive mix of crude tanker vessels • Future-proof specifications • All vessels with eco design •

• All vessels built at first class S. Korean and Japanese yards •

• Entire fleet to be scrubber fitted • All vessels have BWTS installed •

									Charter Coverage Through YE 2020							
Туре	Name	Yard	Country	Built	DWT	Eco-Design?	Scrubber?	BWTS?	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	Charterer	Expiry
	Nissos Heraclea	HHI	Korea	2015-07	114,322	Yes	Upon redely	Yes		\$19,450					Total	Mar-20
Aframax/LR2	Nissos Therassia	HHI	Korea	2015-01	114,322	Yes	4Q19	Yes								
	Nissos Schinoussa	HHI	Korea	2015-09	114,322	Yes	4Q19	Yes								
	Milos	SSME	Korea	2016-10	157,537	Yes	3Q19	Yes	\$19,000	+ 50% Pro	fit share ¹				Vitol	Mar-20
Suezmax	Poliegos	SSME	Korea	2017-01	157,537	Yes	Yes	Yes								
Suezinax	Kimolos	JMU	Japan	2018-05	159,159	Yes	3Q19	Yes								
	Folegandros	JMU	Japan	2018-09	159,159	Yes	3Q19	Yes								
	Nissos Rhenia	HHI	Korea	2019-05	318,953	Yes	Yes	Yes			\$35	5,315²			Koch	May-24
	Nissos Despotiko	HHI	Korea	2019-06	318,953	Yes	Yes	Yes			\$35	5,315²			Koch	Jun-24
	Nissos Santorini	HHI	Korea	2019-07	318,953	Yes	Yes	Yes			\$35	5,315²			Koch	Jul-24
VLCC	Nissos Antiparos	HHI	Korea	2019-07	318,953	Yes	Yes	Yes			\$35	5,315²			Koch	Jul-24
VLCC	Nissos Donoussa	HHI	Korea	2019-08	318,953	Yes	Yes	Yes								
	Nissos Kythnos	HHI	Korea	2019-09	318,953	Yes	Yes	Yes								
	Nissos Keros	HHI	Korea	2019-10	318,953	Yes	Yes	Yes		ne charter fixed ne charter fixed		profit split				
	Nissos Anafi	HHI	Korea	2019-12	318,953	Yes	Yes	Yes	AIIIIII							

NOTES: 1) \$19,000/day base rate with 50% profit share thereafter.

- 2) Average time charter ("TC") rate for 5 year duration.
 - The TC rate will be adjusted upwards to \$37,115/day (vs \$32,615/day) per vessel for years three, four and five.
 - OET will have the option to cancel the TC at its discretion from the end of year three until the expiry of the charter without any penalty or premium payable to Koch.



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CONTACT

John Papaioannou, CFO +30 210 480 4099 jvp@okeanisecotankers.com